



Edward H. Schmidt School of Professional Sales

Agenda 2025

See Logistics Page for Important Deadlines

Assignment Schedule with your personal schedule is available week before (how to read)

Social Media Competition runs 2/19 (W) through 2/26 (W)

Date/Time		Activity		Location
Times are EST	See Making Connections Page for Details			Online Sponsor Participants
Thursday 2/20				
4:30-5:00	Check-in, Meet the Teams, and Dinner			Thompson Student Union Auditorium
5:00-6:00	Welcome and Orientation			Thompson Student Union Auditorium
6:00-6:15	Transition			
6:15-7:15	Development Block (list and description)			Savage Business & Stranahan Hall
Friday 2/21				
7:00-8:15	Breakfast Available Career Fair Setup			Savage Business - Atrium Thompson Student Union Ingman
8:15-8:30	Judge Check-in in Atrium, Other Guests Transition			
8:30-11:30	Sophomores/Freshmen <u>Round 1</u> (Buyer Role A) (best practices – <u>judge</u> , <u>buyer</u>) <u>Career Fair</u>	8:30-10:35	Juniors Development Blocks	Savage Business Thompson Student Union Ingman
11:30-11:45	Transition	10:35-10:45	Transition	
		10:45-11:15	Juniors Coaching/Interviewing Session #1 (<u>best practices</u>)	Savage Business
11:45-1:00	Lunch – Use Voucher			Thompson Student Union
1:00-1:15	Judge Check-in in Atrium, Other Guests Transition			
1:15-3:20	Sophomores/Freshmen Development Blocks	1:15-4:15	Juniors Round 1 (Buyer Role B) Career Fair	Savage Business Thompson Student Union Ingman
3:20-3:30	Transition			Savage Business
3:30-4:00	Sophomores/Freshmen Coaching/Interviewing Session #1			Savage Business
4:00-4:15	Transition			
4:15-5:00	Career Fair			Thompson Student Union Ingman
6:15	Entertainment & Dinner (Students, Faculty, & Select Recruiters from Product, Rocket, Glass, & Blue Sponsors). Finalists and Career Fair Raffle Winners Announced.			ТВА
Saturday 2/22				
7:00-8:15	Breakfast Available			Savage Business - Atrium
8:15-8:30	Transition			Savage Business
8:30-9:00	Coaching/Interviewing Session #2			Savage Business
9:00-9:15	Transition and Start Finals Profile Release			Savage Business
9:15-9:30	Judge Check-in			Savage Business - Atrium
9:30-12:00	Finals (Buyer Role TBA)			Savage Business
12:00-12:30 12:30-2:00	Transition Awards Luncheon			Thompson Student Union Thompson Student Union Auditorium